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psychological principles to the theory of advertising. Nearly all of the chapters were originally published in Mokin's Magazine, and have now been collected and given to the public in book form. The author has analyzed a large number of advertisements and points out how their success or failure depends upon the degree in which they follow or deviate from psychological principles. Mr. Scott's theories have, in several cases, been practically tested by business firms, and have proved successful. The book is primarily designed as a guide in advertising, but is interesting to psychologists as a practical application of familiar principles.

Professor Strong on the Relation Between the Mind and the Body, by MORTON PRINCE. The Psychological Review, Vol. X, No. 6, Nov., 1903. pp. 658.

Mr. Prince claims to have anticipated Professor Strong as early as 1888, in his solution of the theory of the relation of the mind to the

body. In this discussion he used the following words:

"In other words, a mental state and those physical changes which are known in the objective world as neural undulations, are one and the same thing, but the former is the actuality, the latter, a mode by which it is presented to the consciousness of a second person, *i. e.*, to the non-possessor of it.

"The real question is, not regarding the transformation of matter into mind, but how one state of consciousness comes to be perceived as another state of consciousness, or how a subjective fact comes to be perceived as an objective fact; how a feeling comes to be presented to

us as a vibration."

"Physical changes (the thing-in-itself) occurring in a foreign body, as a piece of iron, though giving us our experience of it, must be absolutely unknown to us. Physical changes occurring in our brains are clearly known to us; they are our thoughts, our sensations, and our emotions."

"The common expression that 'every state of consciousness is accompanied with a molecular change in the substance of the brain,'... must be regarded as unfounded and as leading to great confusion and misconception. A feeling is not accompanied by a molecular change in the same brain; it is 'the reality itself of that change.'... You cannot correctly say that a feeling is accompanied by a molecular change in the same organism, because this implies two distinct existences, and leads to all the fallacies of materialism.

"The parallelism is between your consciousness and my consciousness of your consciousness, or, what is the same thing, between the consciousness in you and the picture in my mind of neural vibrations."

Dr. Prince regrets that Professor Strong had overlooked his own book, but welcomes him as a newcomer to the pan-psychic doctrine of which his work is a "capital restatement."

Evolution and Adaptation, by Thomas Hunt Morgan. The Macmillan Co., New York, 1903. pp. 470.

This volume is in a very different and wider field from that of the author's work on regeneration, and to many it will be a disappointment. Much in the early chapters is certainly a little tiresome and familiar. The statement of Mendel's law and of the mutation of De Vries, of Nägeli's perfecting principle, is very convenient for non-biologists who have not read the original. So is the statement of the doctrine of tropisms and instinct. But in the latter the author appears to know very little of this immense field, and to psychologists, at least, who, perhaps, first turn to this chapter, the disappointment will be most felt. It is convenient, however, to have so many of the prob-